

Tennessee Government Finance Officers Association 2021 Fall Conference

September 30 – October 1, 2021



TGFOA COMMITTEES

January 1, 2021 - December 31, 2021

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Marianna Edinger, President – Coffee County
Brad Harris, 1st Vice President – MTAS
Shirley Ford, 2nd Vice President – City of Memphis
Jacqueline Felland, Secretary – State of Tennessee
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Welcome Remarks from Our President

On behalf of the Tennessee Government Finance Officers Association (TGFOA) we welcome you to our 2021 Fall Conference. We are excited to continue our tradition of offering quality educational as well as informational training at a nominal cost to our members.

Our program committee chaired by Lori Barnard, State of Tennessee, Comptroller's Office, has worked diligently to put together an outstanding program for you. As always, we encourage our members to get involved in our organization and volunteer for one of our committees. We can't do it without you!

Please join us after the Thursday session for the Tennessee Women in Public Finance "Game Night" social. The networking event will be located in the conference rooms across from the main ballroom. Come reconnect with your peers and enjoy a relaxing evening of fun, food and conversation.

We extend our sincere gratitude to each speaker for sharing both their time and talents and are thankful to all of our volunteers who have also contributed to this year's conference.

Enjoy the conference; it is our pleasure to serve you.



Marianna Edinger, 2021 President
Tennessee Government Finance Officers Association



CONFERENCE INFORMATION

Registration Desk—The registration desk is located in the Mirabella pre-conference concourse and will be open the following times.

- ⇒ Wednesday, September 29 3:00 pm—7:00 pm
- ⇒ Thursday, September 30 6:30 am—5:30 pm
- \Rightarrow Friday, October 1 7:00 am—12:00 pm

Please be sure to stop by to pick up your name badge and other conference materials.

Name Badges—Conference attendees must wear their name badge for admission to conference sessions and events.

CPE Credits and Certificates

- CPE will be recorded manually by attendees. A form will be provided in your Attendee Packet and must be left at your seat or on your table after the last session in order to receive your CPE certificate. CPE credits are listed in the conference agenda under each session.
- CPE certificates will be emailed to conference attendees after the event. CPE credits are based upon guidelines and review by the state Comptroller's office for CMFO and CCFO certifications and guidelines of the State Board of Accountancy for CPA certifications.

Evaluation—At the conclusion of the conference, you will be emailed a link to the conference evaluation. Your feedback is important and will assist us with making improvements to future conferences.

COVID Precautions—

- Masks are recommended, although not required per law.
- Hygiene stations are located throughout the Conference Area.
- In order to make as safe an environment as possible, there will be no open food items served.
- A Continental Breakfast will be provided for attendees not staying at the hotel. All items will be wrapped. Hotel guests should eat the hot breakfast provided by the hotel. You will need your room key to access.
- Boxed Lunches will be located in the hallway after the last morning session to be enjoyed at your location preference.
- Break refreshments will be wrapped.
- There will be water coolers located in each Conference Room for your use. There will be no open pitchers of water at the tables.

Bingo—There will be no Bingo Card this year. However, please drop your business card (only one per attendee, please) in the container at the registration desk for a chance to win a one-night stay at the Embassy Suites.

TGFOA 2021 Fall Conference

Internet Access—Conference attendees will have complimentary WIFI in the conference center.

⇒ Network/Username: TGFOA

⇒ Password: finance21

Exhibit Hall—Be sure to stop by the Exhibit Hall to visit this year's sponsors.

Parking—Parking is free to all hotel registrants and attendees

Helping Others—This year we are collecting loose change at the registration desk to be given to the Red Cross to help the flood victims in Humphreys County. We'd like to challenge each attendee to contribute the amount of change equal to their age each day of the conference. It's amazing to see the difference we can make together.

Contacts—Conference Evaluation, CPE Certificates, and All Else Conference

Sandi Allen: sandiallen.tgfoa@gmail.com

Marianna Edinger: marianna@coffeecobudgets.org

Meals—Meals and snacks that will be provided at this year's conference:

Wednesday 9.29.2021	Thursday 9.30.2021	Friday 10.1.2021
5:30-6:30 pm Hotel guests can enjoy Embassy Suites free Evening Reception in the Atrium. Bring your business card for drawings throughout the hour.	7:00-8:00 am - Breakfast Exhibit Hall *Hotel guests please take advantage of the complimentary made-to-order breakfast provided by Embassy Suites. 9:50-10:20 am - Snacks (Exhibit Hall) 12:00-1:00 pm - Boxed Lunch Attendees may eat in the Embassy Suites Dining Area, Outside, in their room, Etc. 2:50-3:20 pm - Snacks (Exhibit Hall) 5:30-7:30 pm - Light Hors D'oeuvres and drinks (cash bar) provided by Women in Public Finance and open to all attendees in the Cambridge Room	7:00-8:00 am - Breakfast Exhibit Hall *Hotel guests please take advantage of the complimentary made-to-order breakfast provided by Embassy Suites. 10:10-10:30 am—Snacks (Exhibit Hall)



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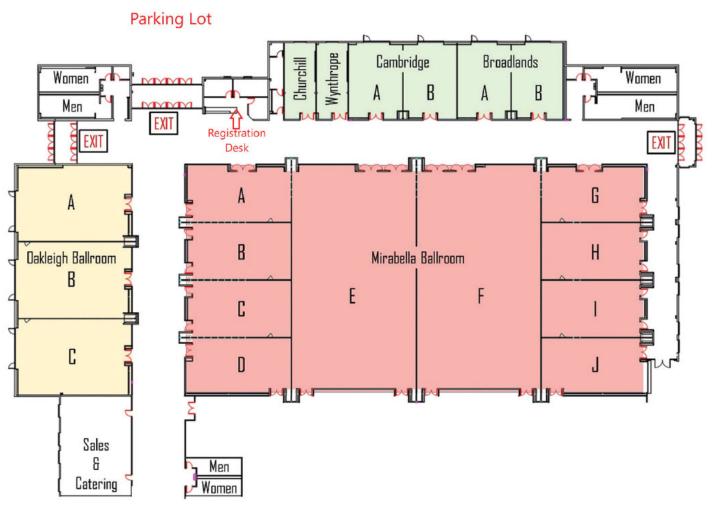
Memphis, TN 901.682.8356

Managing Director lowel@pfm.com

Nick Yatsula
Senior Managing
Consultant
yatsulan@pfm.com

For important disclosures please go to pfm.com/disclosures

CONFERENCE CENTER MAP



Embassy Suites Lobby

LEARNING OBJECTIVES AND CONTINUING EDUCATION INFORMATION

Program Description:

Our program is designed for Tennessee officials that have direct involvement in the day-to-day performance and/ or oversight of the finance function at their government. Our program will also benefit those responsible for auditing governments. Both state and local professionals will gain from this program. We have designed this year's Fall program with an emphasis on opportunities and responsibilities of the American Rescue Plan. Other topics include legislative and economic updates, bond ratings, cash flow analysis, professional development, and ESSER funding for schools.

Learning Objectives:

At the conclusion of the conference, participants will understand and be aware of:

Recent legislation introduced by the Comptroller's Office;

Changes in the economy and how it's impacting state and local governments;

Public Acts that were signed into law in 2021 and how those acts impact your local government;

Elementary and Secondary School Emergency Relief (ESSER) Fund grants;

How to create and utilize a cash flow analysis and how to forecast revenue;

The importance of a municipal bond rating;

The American Rescue Plan —an overview of the plan as well as important details regarding eligibility requirements, reporting requirements, accounting requirements, revenue reduction calculations, broadband funding initiatives, and utility assistance and sewer assistance;

Recent developments from the Governmental Accounting Standards Board; and

How to develop professionally in your financial leadership responsibilities.

Level of Knowledge, Experience Prerequisite, and Advance Preparation:

Overview level of knowledge and no prerequisites or advance preparation is required.

CPE Credits: 12 credits; 1 credit hour = 50 minutes

Attendance Requirements:

In order to meet the Tennessee State Board of Accountancy and CCFO/CMFO CPE credit requirements, attendees must attend in person and attest to their CPE as explained in the "Conference Information" section of this program.

Delivery Method: Group Live

NASB Sponsor Statement:

The Tennessee Government Finance Officers Association (TGFOA) is exempt from the National Association of State Boards of Accountancy (NASBA) registration requirements per the rules of the Tennessee State Board of Accountancy.



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CONFERENCE AGENDA

Wednesday, September 29, 2021

3:00 pm — 7:00 pm

Registration — Registration Area

5:30 pm - 6:30 pm

Embassy Complimentary Evening Reception — Atrium

Join us for networking and bring your business cards for drawings throughout the hour.

Thursday, September 30, 2021

6:30 am — 5:30 pm

Registration — Registration Area

The insight you want. The resources you need.

Community support takes many forms. Ours just happens to be providing innovative strategies to complex public financing needs. Our strategies help fund progress and make your communities even better places to live. When counties, cities, utility systems and other

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7:00 am — 8:00 am

Continental Breakfast — Exhibit Hall

Hotel guests please take advantage of the complimentary made-to-order breakfast provided by Embassy Suites in the Atrium.

8:00 am - 8:10 am

Welcome Remarks

Marianna Edinger, President, TGFOA

8:10 am — 9:00 am

Keynote Presentation — Finding Certainty in Uncertainty—Going from a Passenger to a Navigator in the Workplace

Speaker: Jeff Butler, Author/Speaker/Workplace Strategist

CMFO/CCFO = Financial; CPA = Personal Development

9:00 am — 9:50 am

Legislative Update and Introduction to the American Rescue Plan (ARP) Act of 2021

Speaker: Jason Mumpower, Comptroller of the Treasury, State of Tennessee

CMFO/CCFO = Financial; CPA = Specialized Knowledge

9:50 am — 10:20 am

Break and Sponsor Networking — Exhibit Hall

10:20 am — 11:10 am

Economic Update

Speaker: Dr. Bill Fox, Haslam College of Business, University of Tennessee-Knoxville

CMFO/CCFO = Financial; CPA = Economics

STEPHENS SALUTES THE TGFOA



The Tennessee Government Finance Officers Association has worked tirelessly – and successfully – to improve government finance practices in the state. Whether through professional training, networking opportunities or keeping members current with new developments, the TGFOA has been a leader in elevating standards for financial practice.

For Stephens, it has been a privilege to work with many TGFOA members to support Tennessee's municipalities, hospitals, colleges and universities, school districts, state agencies, counties, utility systems and other governmental organizations.

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11:10 am — 12:00 pm

Summary of 2021 Public Acts

Speaker: Elisha Hodge, Legal Consultant, Municipal Technical Advisory Service (MTAS)

CMFO/CCFO = Financial; CPA = Specialized Knowledge

12:00 pm - 1:00 pm

Luncheon — **Boxed Lunches**

Attendees may eat in the Embassy Suites Dining Area, Outdoors, In their Room, Based Upon Preference

1:00 pm — 1:50 pm

American Rescue Plan (ARP) Funding for Broadband Initiatives

Speakers: Tony Niknejad, Policy Director, Tennessee Governor's Office

Brooxie Carlton, Deputy Assistant Commissioner, Tennessee Department of Economic and

Community Development

CMFO/CCFO = Financial; CPA = Accounting/Governmental

1:50 pm — 2:00 pm

Room Change to Breakout Sessions



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2:00 pm — 2:50 pm

Breakout Sessions

» BREAKOUT SESSION A — Oakleigh A

Elementary and Secondary School Emergency Relief (ESSER) Fund

Speaker: Maryanne Durski, Senior Director, Local Finance, Tennessee Department of Education

CMFO/CCFO = Financial; CPA = Accounting/Governmental

» BREAKOUT SESSION B — Oakleigh B

Cash Flow and Revenue Forecasting

Speakers: Betsy Knotts, Director, Local Government Finance, TN Comptroller of the Treasury

Steve Osborne, Financial Analyst, Local Government Finance, TN Comptroller of the Treasury

CMFO/CCFO = Financial; CPA = Finance

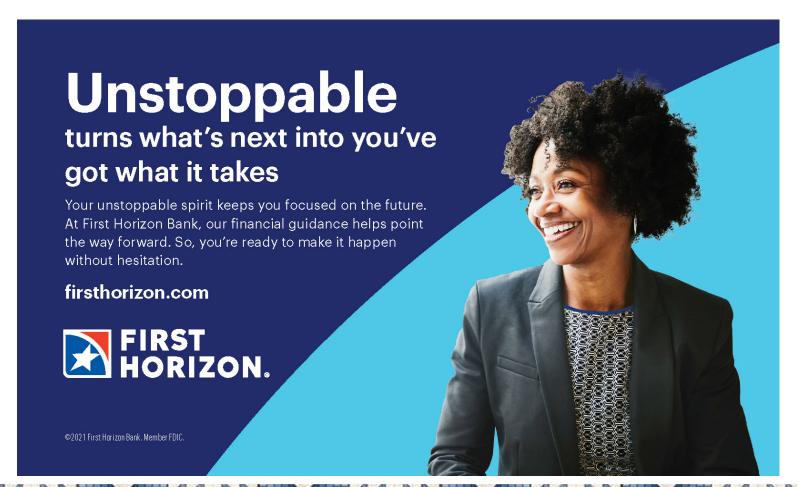
» BREAKOUT SESSION C — Oakleigh C

The Importance of a Municipal Bond Rating

Speakers: Lauren Lowe, Managing Director, PFM Financial Advisors, LLC

Nick Yatsula, Senior Managing Consultant, PFM Financial Advisors, LLC

CMFO/CCFO = Financial; CPA = Finance



2:50 pm — 3:20 pm

Break and Sponsor Networking — Exhibit Hall

3:20 pm — 5:00 pm

Local Government Technical Assistance Program (American Rescue Plan) — Mirabella

Speakers: Eugene Neubert, Deputy Commission, Tennessee Department of Finance & Administration

Ashley Nader Swain, JD, Director, Government Services, HORNE

Marsha H. Dieckman, CPA, Partner, Government Services, HORNE

CMFO/CCFO = Financial; CPA = Accounting/Governmental

5:00 pm - 5:30 pm

Sponsor Presentations — Mirabella

5:30 pm - 7.30 pm

Tennessee Women in Public Finance Game Night Social — Cambridge



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Friday, October 1, 2021

7:00 am — 8:00 am

Continental Breakfast — Exhibit Hall

Those staying at the hotel should take advantage of the complimentary breakfast provided by Embassy Suites in the Atrium.

8:00 am - 8:30 am

Welcome and Business Meeting — Mirabella

Speaker: Marianna Edinger, President, TGFOA

8:30 am — 9:20 am

Governmental Accounting Standards Board (GASB) Update and Related Matters

Speaker: Jerry Durham, Assistant Director, Local Government Audit, TN Comptroller of the Treasury

CMFO/CCFO = Financial; CPA = Accounting/Governmental





9:20 am — 10:10 am

American Rescue Plan (ARP) Utility Projects

Speakers: Kendra Abkowitz, Director, Office of Policy and Sustainable Practices,

Tennessee Department of Environment and Conservation

Paula Mitchell, Deputy Director of Operations, Water Resources,

Tennessee Department of Environment and Conservation

CMFO/CCFO = Financial; CPA = Accounting/Governmental

10:10 am — 10:30 am

Snack Break and Sponsor Visitation — Exhibit Hall

10:30 am - 10:50 am

Sponsor Presentations — Mirabella



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10:50 am — 11:40 am

Calculating and Reporting COVID Revenue Losses

Speakers: Mike Lowe, Comptroller, City of Franklin

Lisa Nolen, Director of Finance and Budget, Rutherford County

CMFO/CCFO = Financial; CPA = Finance

11:40 am — 12:30 pm

American Rescue Plan Act Panel—Answers to Your Questions

Moderator: Jerry Durham, Assistant Director, Local Government Audit, TN Comptroller of the Treasury Panelists: Bryan Burklin, Assistant Director, Local Government Audit, TN Comptroller of the Treasury

Betsy Knotts, Director, Local Government Finance, TN Comptroller of the Treasury

Kay Stegall, Finance & Accounting Consultant, Municipal Technical Advisory Service (MTAS)

CMFO/CCFO = Financial; CPA = Accounting/Governmental

12:30 pm

Wrap Up and Closing Remarks

Marianna Edinger, President, TGFOA





AMERICAN RESCUE PLAN ACT

KEY ONLINE STATE RESOURCES AND CONTACTS

Local Government Fiscal Recovery Fund Support	
Local Government Fiscal Recovery Funds	https://www.tn.gov/finance/local-government-grants-
Homepage	.html
Local Government Technical Assistance Program	https://www.tn.gov/finance/coronavirus-local-fiscal-
	recovery-fundstate-guidance-for-local-
	governments/tennessee-department-of-finance-and-
	administration-local-government-support-program.html
Local Government Program email	TNARPA.support@hornellp.com
Broadband Infrastructure Information	
ECD Broadband Homepage	https://www.tn.gov/broadband
ECD Broadband Email	ECD.Broadband@tn.gov
Sewer and Water Infrastructure	
TDEC Fiscal Recovery Fund Homepage	https://www.tn.gov/environment/arp.html
TDEC Fiscal Recovery Fund Program Email	TDEC.ARP@tn.gov
General Information on State Planning and Oversi	ght
Tennessee Financial Stimulus Accountability	https://www.tn.gov/finance/looking-for/stimulus-
Group	financial-accountability-group.html
Audit, Compliance, and Budget Questions directed	to the Tennessee Comptroller of the Treasury
Dedicated ARP web page	tncot.cc/covid
Email	ARP@cot.tn.gov
Dedicated Phone Number	615-401-7841
Elementary and Secondary School Emergency Reli	ef (ESSER) Fund Questions
Maryanne Durski, Senior Director, Local Finance,	615-419-1605
TN Dept of Education	

2021 SCHOLARSHIP



This year TGFOA awarded a \$1,000 Carson Swinford Government Accounting Scholarship for College Undergraduates to Nate Fontenay. Nate will graduate from Tennessee Tech University at Cookeville this December with a major in finance. During this past summer Nate participated in the Tennessee Comptroller's Internship Program.

Please be sure to contact TGFOA's Executive Director, Sandi Allen, for more information on available scholarships: sandiallen.tgfoa@gmail.com.

Available Scholarships:

- TGFOA First Time Attendee Scholarship Spring Institute
- TGFOA First Time Attendee Scholarship Fall Conference
- TGFOA Scholarship for First Time Attendees to National GFOA Conference
- Carson Swinford Government Accounting Scholarship for College Undergraduates
- TGFOA Scholarship to the GFOA Leadership Academy

TENNESSEE BARN QUILTS

We have included photos of barns for this year's program cover. Driving through rural Tennessee you are likely to have seen barns graced with quilt plaques. There is a story to these "barn quilts."

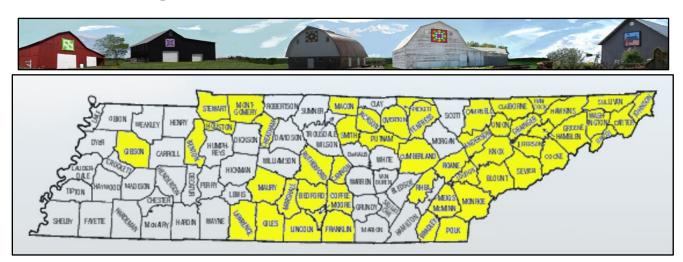
The first Quilt Trail began in the early 2000's in Southern Ohio by a resident that wanted to brighten up her mother's faded tobacco barn with a quilt pattern. This soon turned into many barns and eventually became a regional tourism project which has now spread to over 40 states and into Canada. The Appalachian RC&D Council out of Johnson City promotes a 6-county region in Northeast Tennessee that includes Carter, Greene, Johnson, Sullivan, Unicoi, and Washington Counties and has over 130 quilt sites. [Source: https://arcd.org/quilt-trail]

Tennessee's barn quilts are also featured as a vacation option at: www.tnvacation.com. Pigeon Forge invites travelers to discover the quilt trail in their region.

What is referred to as The Tennessee Quilt Trail started in 2004 in Northeast Tennessee. In the years since, the trend has headed south. Today many of the barn quilts on the Tennessee Quilt Trail are based on the history of the family that owns the barn. Some might represent an heirloom quilt in the family, others might have tie-ins to the family crest. The barn quilts are part of the community culture of Appalachia. The Tennessee Quilt Trail in East Tennessee stretches from the far reaches of the Great Smoky Mountains all the way to the Cumberland Plateau and back through the Tennessee River Valley. There are literally hundreds of barn quilts to see across East Tennessee (Source: www.pigeonforge.com/tennessee-quilt-trail).

Thankfully for Middle and West Tennesseans, barn quilts are not limited to East Tennessee, as illustrated in the map below.

Map of Tennessee Counties with Barn Quilt Sites:



Source: http://barnquiltinfo.com/map-TN.html

Front Cover: Pictures are from Grainger, Cannon, Coffee, Cheatham, Shelby (city fence), Stewart, and Roane Counties.

CHANGE IN REQUIREMENTS FOR CMFO AND CPFO CERTIFICATIONS

Certified Municipal Finance Officer (CMFO) Certification

The Tennessee Comptroller's Office sent a memorandum dated July 29, 2021, to all municipal mayors, board members, and financial officers to explain recent changes to the state law that impact the CMFO certification. The Municipal Finance Officer Certification and Education Act of 2007 was amended by the General Assembly and become law on May 25, 2021. The memorandum is comprehensive and includes frequently asked questions, but we would like to emphasize the following changes specifically related to annual continuing professional education (CPE) requirements:

Prior to the new law, CMFO certificate holders were required to obtain 24 hours of continuing professional education each year. The amended law reduced that amount to 16 hours each year. It also removed the ability to earn carry-over hours.

If you did not receive the memorandum, please email Jerry.Durham@cot.tn.gov for a copy.

Certified Public Finance Officer (CPFO) Certification

The Government Finance Officers Association (GFOA) has posted the following update on changes related to annual CPE and GFOA Engagement Credit Reporting Requirements for CPFO Certificate holders:

Starting in 2021, CPFO members will report maintenance information on an annual basis. The new requirements decrease the annual continuing professional education (CPE) credits to fifteen (15) and add a new component that focuses on collaboration and engagement with CPFOs.

CPFOs will report three (3) GFOA Engagement Credits (EC) every year, in addition to 15 CPEs. You can view your GFOA CPEs and ECs in the GFOA LMS through your "My Dashboard". Your GFOA ECs will be added by staff towards the end of the calendar year.

For 2021, the deadline to report non-GFOA credits is February 28, 2022, for the 2021 calendar year. Your GFOA CPEs and ECs will be tracked for you.

GFOA has also published a listing of example Engagement Credits as well as frequently asked questions to assist CPFO certificate holders transition to the new requirements. Source: https://www.gfoa.org/annual-cpe-and-gfoa-engagement-credit-reporting-requirements.



Kendra AbkowitzDirector, Office of Policy and Sustainable Practices
Tennessee Department of Environment and Conservation

Kendra Abkowitz is Director for the Office of Policy and Sustainable Practices. Kendra leads the department's efforts to engage in environmental policy research and analysis and provide technical guidance to business, industry, communities and other entities to promote environmental stewardship. She regularly engages with federal agencies on topics that may impact TDEC's programs and collaborates with diverse stakeholders to exchange views on matters relevant to environmental policy and sustainability. Kendra also supports implementation of departmental strategic planning initiatives and oversees the department's compliance with Title VI of the Civil Rights act of 1964. Kendra's work spans a variety of complex, multidisciplinary topics including environmental justice, water reuse and infrastructure, climate resilience, emerging contaminants, soil reuse, and energy efficiency and greenhouse gas emissions reductions. Previously, she served as Policy Analyst, Senior Policy Analyst and Director for the Office of Policy & Planning. Prior to working at TDEC, Kendra served as a Sustainability Professional at Vanderbilt University. Kendra holds a PhD in Environmental Management and Policy and a Bachelor's Degree in Economics and Sociology from Vanderbilt University, a MBA from Middle Tennessee State University, and a Master's Degree in Sociology from the University of Chicago.



Bryan Burklin, CPA, CGFMAssistant Director, Local Government Audit Tennessee Comptroller of the Treasury

Bryan Burklin is an Assistant Director of Local Government Audit for Financial & Compliance Audits in the Tennessee Comptroller's Office. Bryan is responsible for the review, approval, and distribution of the audits of the 91 counties that are performed by Comptroller staff.

Bryan has been with the Comptroller's Office for 41 years, the last six in Nashville. He previously lived in Knoxville for 38 years. Bryan has spent his entire career assisting, advising, and auditing local governments in Tennessee.

A lifelong Tennessean, Bryan was born in Fayetteville, TN and raised in Winchester, TN.

Bryan is a graduate of UT Knoxville, and he is an avid Tennessee Volunteer and Atlanta Braves fan.

Bryan is the father of four – one son and three daughters. He is also a proud grandfather of two beautiful granddaughters (Stella – age 8, Lucy – age 3).



Jeff Butler CEO, JBulter International

Jeff Butler is the author of two provocative books - *The Authentic Workplace* and *The Key To The New You* and CEO of JButler International. Having written over 100 articles on workplace dynamics, his insights have been featured in dozens of media outlets such as *Forbes* and *HR News*. In addition, he has appeared on TEDx in both 2016 and 2017 with both talks focusing on psychology. Before Jeff founded his workplace consulting company, he spent almost a decade in Silicon Valley working as a Software Engineer which is where his initial interest in organization psychology began to develop. Since then, he has personally addressed over 100 organizations internationally on workplace dynamics issues such as Google, Amazon, LinkedIn, and Wells Fargo. He lives in Boston, MA with his family.



Brooxie Carlton

Assistant Commissioner, Rural and Community Development Tennessee Department of Economic and Community Development

Brooxie Carlton serves as the Assistant Commissioner of Rural and Community Development for the Tennessee Department of Economic and Community Development. In this position, Carlton oversees federal grant funding from the Delta Regional Authority, the Appalachian Regional Commission and the Community Development Block Grant program. She works with the Tennessee Main Street, ThreeStar, and SelectTN programs.

Carlton has been involved in the administration of more than 3,000 grants totaling more than \$650MM including more than \$500MM in federal funding. She serves as Governor Bill Lee's alternate to the boards of the Appalachian Regional Commission and the Delta Regional Authority.

Born and raised in Dyersburg, Tenn., Carlton attended Birmingham-Southern College in Birmingham, Ala. She graduated Phi Beta Kappa and with honors. Carlton received her master's degree in human, organizational and community development from Vanderbilt University.



Marsha H. Dieckman, CPA
Partner, Government Services
HORNE

Marsha works with states to maximize COVID-19 funding opportunities and provides oversight to teams implementing related recovery programs. She leverages over 25 years of experience in tax consulting, planning, and compliance when collaborating with states to create solutions. Marsha focuses on aligning Treasury guidance with state goals in creating programs from federal funding streams such as CRF, ERAP 1 & 2, and ARP. She recently led the successful design and operational launch of Tennessee's Emergency Rental Assistance Program, which ensured thousands of applications were successfully accepted in the first 24 hours.



Jerry E. Durham, CPA, CGFM, CFE
Assistant Director, Local Government Audit
Tennessee Comptroller of the Treasury

Jerry is an Assistant Director for the State of Tennessee, Comptroller of the Treasury, Division of Local Government Audit. The division has statutory responsibility for audits of approximately 1600 local governments and related organizations in Tennessee. Many of these governments are subject to the Single Audit Act and OMB's Uniform Guidance.

A 37-year veteran of the division, Jerry has served as an auditor, audit supervisor, training instructor, technical manager, and assistant director. He is responsible for developing professional compliance procedures and monitoring the division's quality performance under GASB, AICPA, OMB, and GAO accounting and auditing standards. Jerry also has responsibility for supervising the peer review process, responding to professional public comment documents, and the contract audit review process within the division.

Jerry was selected for the AGA National Educator award for 2019. In addition, Jerry teaches the Yellow Book and Audit Findings training classes for the Tennessee Department of Audit. Jerry has been selected as Department of Audit Instructor of the Year four times.

Jerry has made training presentations for numerous professional organizations including NASACT, GFOA, AGA, and others; state auditor and state accounting organizations; and local governments. He currently serves on several working committees for professional organizations.

Jerry is married and has three children and five grandchildren.



Maryanne Durski
Senior Director, Local Finance
Tennessee Department of Education

Maryanne Durski is a native of Cleveland, Ohio. She holds a bachelor's degree in French from Assumption College in Worcester, Massachusetts and a master's in business administration with a concentration in finance from Boston College in Boston, Massachusetts. Maryanne worked for Bank of Boston in the Trust and Estate Division for ten years. In 1991 her family relocated to Tennessee where she began her career in education finance. She worked in various school and district level positions for Sumner County Schools, including school bookkeeper, internal auditor and assistant director of schools for finance, a position she held from 1997 to 2011. In 2011 Maryanne joined the Tennessee Department of Education as the Executive Director of the Office of Local Finance. In this position she leads a team that is responsible for the allocations of state funds to districts. She also supervises six regional finance consultants who provide financial technical assistance and support to Tennessee's 147 districts and state special schools.

A member of the Tennessee Association of School Business Officials (TASBO) since 1997, Maryanne has served on the board since 2000. She was president in 2007 and since 2011 serves as the executive secretary to the board. In 2011 she received the James D. McCullough Distinguished Service award from TASBO and was named Tennessee's Outstanding Business Official by the Southeastern Association of School Business Officials (SASBO).

Maryanne has been married to her husband, Zyg, for 44 years. They live in Hendersonville, Tennessee as do their two children, daughter-in-law and two grandsons, who are the lights of their lives.



Sara Freeman

Manager, Government Services

HORNE

Sara's background includes providing strong accounting, consulting, and compliance to state CARES Act funding. She specializes in verifying all practices and procedures adhering to regulatory guidelines to minimize operational risk and facilitate reliable financial reporting. Most recently, Sara has assisted with the launch of Tennessee's Emergency Rental Assistance Program. She has worked on Coronavirus Relief Fund programs for Florida, Tennessee, and Texas.



William F. Fox
Chancellor's Professor, the Boyd Distinguished Professor of Business
Director, Boyd Center for Business and Economic Research
University of Tennessee

Bill Fox is a Chancellor's Professor, the Boyd Distinguished Professor of Business, and Director of the Boyd Center for Business and Economic Research at the University of Tennessee. He was the 2013-14 University of Tennessee Macebearer. He is a past President and recipient of the Steven D. Gold Award from the National Tax Association. He has held visiting appointments as Professor at the University of Hawaii, scholar at the Federal Reserve Bank of Kansas City, and Distinguished Fulbright Chair at the University of Frankfurt, Germany. Fox has served as a consultant on a wide range of public policy issues in over 40 countries and 15 U.S. states.



Elisha D. Hodge Legal Consultant, MTAS University of Tennessee

Elisha Hodge currently serves as a legal consultant with the University of Tennessee, Municipal Technical Advisory Service (MTAS). Before joining MTAS in October 2014, Elisha served as the Open Records Specialist and the Open Records Counsel for the State of Tennessee from 2007 until 2014. Prior to joining the Comptroller's office, Elisha prosecuted cases and served as advisory counsel for the Tennessee Department of Health. Elisha graduated for the University of the South (Sewanee) in 2001 and the University of Memphis, Cecil C. Humphreys School of Law in 2003. Elisha currently serves as a member of the IPS Diversity Committee and as the Chair of the Exempt Staff Council for UTK, IPS, UTIA, and University Administration. As part of her role as chair, she sits on the UTPD Advisory Council, the Commission for Blacks, and the Employee Relations Advisory Board. Elisha is a 2021 graduate of the Tennessee Certified Public Manager program and is an Intercultural Developmental Inventory Qualified Administrator. She also serves as both a UT Promise Mentor and a tnAchieves Mentor.



Betsy Knotts, JDDirector, Local Government Finance
Tennessee Comptroller of the Treasury

Betsy Knotts is the Director of the Division of Local Government Finance (LGF). In this role, Betsy is responsible for supervising LGF staff, assisting local governments in areas of municipal finance, and providing research and support to the Tennessee General Assembly. Since Betsy joined the Comptroller's Office in 2013, she has served as counsel to the Utility Management Review Board and the Water & Wastewater Financing Board and has focused her expertise on tax incentive programs and local government financial transactions. In addition, she served as the Executive Secretary to the State Board of Equalization from May of 2017 until July of 2020.

Prior to joining the Comptroller's Office in November 2013, Betsy practiced public finance law at the Texas Attorney General's Office and also worked for the Tennessee Attorney General's Financial Division. She is a member of both the Texas and Tennessee Bar.

Betsy is a Fulbright Scholar and a graduate of Tulane University in New Orleans where she holds a Bachelor of Arts in Music and German Literature. She received her Juris Doctor and Bachelor of Civil Law from the Paul M. Hebert Louisiana State University Law Center in Baton Rouge. Betsy is also a 2016 graduate of LEAD Tennessee and currently serves on the board of the Tennessee Chapter of Women in Public Finance, Inc.

Betsy also serves as the Comptroller's designee and chairman of both the Utility Management Review Board and the Water & Wastewater Financing Board.

Betsy and her husband Chris have two children and a labradoodle named Oliver. Betsy and her husband are both interested in music, and Betsy has even been known to compare transactional law to music theory.



Lauren Lowe
Managing Director
PFM Financial Advisors LLC

Lauren joined PFM in September 2004. Throughout her time with PFM, she has provided technical and analytical support for a variety of clients including state, county, city, public power and utility system and airport clients. She is involved in analytical analysis as well as transaction management on debt transactions and structuring, strategic planning, pricing and cash flow analysis to her clients, as well as debt structuring of more than \$5 billion in bond issues and in excess of \$1 billion in bank loans and lines of credit. Her experience includes airport revenues, gas taxes; water, sewer and solid waste system revenues; infrastructure sales surtax; general obligation, and capital revenue transactions.

Lauren is responsible managing PFM's financial advisory business in Tennessee. As a project manager, Lauren has developed and maintained complex cash flow models and capital improvement plans. As a managing director at PFM, she serves as the project manager to the various Tennessee entities to manage capital needs and the credit rating process for cities, counties, municipal school districts, airports, utilities and state agencies.



Mike LoweComptroller
City of Franklin, Tennessee

Mike Lowe is the City Comptroller for the City of Franklin. He has been with the City since November 1999. He oversees many of the operations of the Finance Department, such as payroll, accounts payable, investments, grants, accounting, and reporting. He works for the City's Assistant City Administrator/CFO, Kristine Brock.

He holds designations as a Certified Public Finance Officer with GFOA, the State's Certified Municipal Finance Officer, and a Certified Public Accountant in Tennessee. He graduated from the University of Tennessee.

Before coming to the City, he worked with the State of Tennessee's Department of Finance and Administration.



Paula Mitchell
Deputy Director of Operations, Water Resources
Tennessee Department of Environment and Conservation

Paula Mitchell is the Deputy Director of Operations for TDEC's (Tennessee Department of Environment and Conservation) Division of Water Resources. She leads the State Revolving Fund Loan Program, Drinking Water Programs, and Compliance and Enforcement. She also oversees the administrative functions within the division including financial performance, contract and grant management, data management and electronic reporting. She joined the Division of Water Resources in March 2018 following 18 years of managing technical and financial assistance programs for TDEC's Division of Solid Waste Management. As the Recovered Materials Program Manager she was responsible for implementing the 2025 Solid Waste and Materials Management Plan and working with local governments to plan, develop and finance solid waste and recycling collection systems. She has a Bachelor of Science Degree in Marine Science from Coastal Carolina University and a Certificate in Public Administration Executive Leadership from TSU.



Jason E. Mumpower Comptroller Tennessee Comptroller of the Treasury

Jason E. Mumpower was elected Tennessee's 35th Comptroller of the Treasury on January 13, 2021. He is responsible for leading the Office of the Comptroller of the Treasury, which comprises 12 divisions and more than 560 employees, and ensuring the Office fulfills its mission to make government work better.

Prior to his service with the Comptroller's Office, Comptroller Mumpower served in the Tennessee General Assembly as the State Representative for Sullivan and Johnson counties in the Tennessee General Assembly. He was first elected to office at age 23 and during his 14-year tenure, he held the positions of House Majority Leader and House Minority Leader. He joined the Comptroller's Office in December 2010, serving as former Comptroller Justin P. Wilson's Deputy Comptroller and Chief of Staff.

Comptroller Mumpower has received numerous awards and recognitions during his career, including being named Legislator of the Year on multiple occasions by several organizations. He is also a recipient of the National Federation of Independent Businesses' Guardian of Small Business Award and the Future Farmers of America's Lifetime Alumni Award.

Comptroller Mumpower is a graduate of King University (née King College) with a B.A. in Economics and a minor in Political Science. Notably, in June 2013, he graduated from Harvard University's John F. Kennedy School of Government Senior Executives in State and Local Government program. Comptroller Mumpower is also a Rule 31 Listed General Civil Mediator.

Comptroller Mumpower is an Eagle Scout and is active in many community organizations and projects, including the Rotary Club of Bristol, TN/VA and the chambers of commerce in Kingsport, Bristol, and Johnson County, Tennessee. He currently serves as a member of King University's Board of Trustees.

Comptroller Mumpower resides in Bristol, Tennessee with his wife, Alicia, and son, Max.



Eugene Neubert
Deputy Commissioner
Tennessee Department of Finance & Administration

Eugene Neubert was appointed deputy commissioner of the Tennessee department of finance and administration by Gov. Bill Haslam in September 2015. In this role, he is charged with overseeing operations of the department, which is responsible for providing centralized accounting, budget and information technology services to state agencies as well as designing and overseeing management of the state's self-insured healthcare insurance plans for state and higher education employees as well as local education and local government employees.

Before joining F&A, Eugene served as deputy commissioner at the Tennessee department of health beginning in 2011, providing operational oversight to programs serving public health in the state and advising the department's senior leadership. He also served as assistant commissioner of the bureau of administrative services at the department beginning in 2007.

Prior to joining the department of health, Eugene served in the department of commerce and insurance for eight years, as assistant commissioner, chief of fiscal services, budget director and staff auditor. Eugene began his state career in 1998 with the department of employment security as an unemployment accounts auditor. He was selected to complete the Tennessee Government Executive Institute program at the University of Tennessee Institute for Public Service in 2003. Eugene graduated from Tennessee Technological University with a bachelor's degree in accounting in 1997 and earned a graduate certificate in Public Administration Executive Leadership from Tennessee State University in 2019.

Eugene is from Nashville and he and his wife, Tara, now reside in Franklin, Tennessee, with their two dogs, Darcy and Gracie and one cat, Abbie.



Tony NiknejadPolicy Director
Governor's Office

Tony Niknejad serves as Policy Director for Governor Lee and is responsible for leading the development of the Governor's policy agenda. Prior to his role in the administration, Niknejad served as the policy director for the successful Bill Lee for Governor campaign and as a member of then Governor-elect Lee's transition team.

Niknejad previously worked for a national education-reform nonprofit, and as a legislative staffer in the Tennessee state senate.

Niknejad is a member of the State Bar of Tennessee, a graduate of Vanderbilt University Law School, and earned his bachelor's degree at the University of Georgia where he studied economics and philosophy. He and his wife, Cristina, are residents of Nashville.



Lisa Nolen, CPA, CGFMBudget & Finance Director
Rutherford County, Tennessee

Lisa has 38 years' experience in governmental accounting and auditing. (oh my stars! has it really been that long?) Lisa's first "big girl" job was with the Comptroller of the Treasury, Division of Municipal Audit working for Dennis Dycus in the fall of 1983. The Comptroller at the time was William Snodgrass. (Wow, it really has been that long!). After those first 10 years, Lisa worked for Tennessee Veterans Home, two different independent CPA firms, Rutherford County Board of Education, and rounding out the last 23 years has worked for Rutherford County Government. The last 18 of those 23 years have been spent serving as the county's budget and finance director.

Hailing from Lynchburg TN, Lisa is a proud graduate of Moore County High School, Motlow State Community College, and Middle Tennessee State University taking with her a BBA Degree in Accounting. Being married to Mac Nolen for the last 39 years is unbelievable. However, her greatest accomplishment is being MOM to three children: Sierra, Sam and Savannah, who still like her most of the time.



Steve OsborneFinancial Analyst, Local Government Finance
Tennessee Comptroller of the Treasury

Steve Osborne has worked as an analyst in the Tennessee Comptroller's Office since March 2011.

During his time with the Comptroller's Office, Steve's responsibilities have included assisting Tennessee cities, counties, and other governmental entities with debt and budgetary compliance. He also supports other financial matters including helping governments in financial distress; provided oversight for the issuance of more than \$3 billion in debt for the Tennessee Housing Development Agency; and assisting in various other analytical projects.

Prior to joining the Comptroller's Office, Steve worked as an equity analyst with Avondale Partners covering the restaurant and consumer goods sectors. He was also the owner and manager of a Tennessee small business for over 15 years. Prior to that time, he worked on the municipal bond desk at J.C. Bradford. Steve holds undergraduate degrees from Austin Peay State University and Belmont University as well as an MBA from the Owen Graduate School of Management at Vanderbilt University.

Steve and his wife, Juanita, reside in Nashville, Tennessee with their three children: Steve III, Timothy, and Brooke.



Kay H. StegallFinance and Accounting Consultant, MTAS
University of Tennessee

Kay graduated from the University of Tennessee at Martin in 1988 with a Bachelor of Science degree in business administration with an emphasis in accounting. She has been licensed as a certified public accountant since 1993 and a certified government financial manager since 1996. Kay earned her Masters of Business Administration in 2010 from the University of Tennessee at Martin.

Kay has over 30 years of experience in the government accounting, auditing and financial reporting industry. She has worked at the Comptroller's Office of State Audit, Metro Nashville/Davidson Co. Internal Audit, Alexander Thompson Arnold PLLC public accounting firm and currently is a finance and accounting consultant with MTAS working with municipal finance officials.

Kay has been married to Richard for over 30 years and they have two daughters, Rachel and Alyssa. Rachel graduated from UT Martin's vet tech program with a Bachelor of Science degree and is a Licensed Veterinary Technologist. Alyssa graduated from UT Martin with a degree in health and human performance. Alyssa is pursuing a career as a physical therapy assistant.



Ashley Nader Swain, JDDirector, Government Services
HORNE

Ashley serves as Director of Compliance on HORNE's CARES Act and CRF projects in Florida, Mississippi, New York, Tennessee, and Texas. She works directly with the State of Tennessee on management of its ARPA allocation. Ashley recently provided program compliance to Tuscaloosa County, Alabama's ERAP program and Alabama and Arkansas HAF programs based on the most recent guidance from the U.S. Treasury. She focuses on helping states, local governments, and governmental agencies identify available funding streams and navigate recovery challenges by implementing programs that maximize funding while reducing the risk of recapture.



Nick YatsulaSenior Managing Consultant
PFM Financial Advisors LLC

Nicholas Yatsula joined PFM's Memphis office in 2014. His work involves providing technical and quantitative support for many local governments throughout the State of Tennessee. His present duties include structuring, sizing, and pricing new money and refunding municipal bond issues. Other duties include assessing municipal issuers' outstanding debt, performing analyses of refunding opportunities, cash flow modeling and debt capacity analysis.

Prior to joining PFM, Nicholas spent 10 years assisting tax-exempt borrowers with post-issuance compliance, preparing arbitrage rebate and yield reduction calculations.

TGFOA 2021 Fall Conference

"Stronger Together"

WELCOME ATTENDEES...

Anderson County

Randy Walters, Deputy Finance Director

Ashland City

Gayle Bowman, Financial Director Alicia Martin, Accounting Clerk II

Athens

Mike Keith, Finance Director

Bartlett

Dick Phebus, Finance Director

Bedford County

Heidi Farris, County Purchasing

Lori Schuler, Deputy Director of Finance

Belle Meade

Leigh Mills, Finance Director

Bells

Alicia Pigue, Recorder, CMFO

Blankenship CPA Group

Bob Adams, Senior Manager

Wade Craycraft, Senior Associate

Gregory V. Howell, CPA

Laurie Johnson, Senior Manager

Jonathan Rogers, Senior Audit Associate

Karen Stephens, Partner

Buddy Yeary, CPA

Bledsoe County

Amanda Pack, Financial Manager

Angelie Shankle, Financial Manager, Sheriff's Office

Blount Partnership

Bruce Kerr, CFO

Bluff City

Sharon Greene, CMFO, City Recorder

Bolivar

Lisa Dellinger, Financial Manager

Bradford

Shelia Cooper, CMFO

Bradley County

Rena Samples, Finance Director

Brasher Accounting

Lori Brasher, CPA

Brentwood

Matt Bonney, Accountant

Clark Franklin, Accounting Clerk

Brown Edwards & Company CPAs

Megan Argenbright

Bruceton

Annie Hand, CMFO, City Recorder/Finance Director

Burns

Carol Sullivan, City Recorder

Carter County

Carolyn Watson, Finance Director

Chattanooga

Chris Brown, Management & Budget Analyst

Matthew Dale, Accountant

Teresa DiDonato, Management & Budget Analyst

Brian Smart, Manager of Financial Operations

Cheatham County

Sandrine Batts, Director of Accounts and Budgets
Mary Kathryn Deason, Assistant Director of Accounts
and Budgets

Clarksville

Dawn Thomack, CFO, Gas and Water

Clinton

Gail Cook, Finance Director

Coffee County

Marianna Edinger, Director of Accounts & Budgets

Collegedale

Ashlynn Boyd, Finance & Budget Analyst

Michelle Toro, ACM & CFO

Collierville

Lori Darty, Accountant

Emily Howell, Accountant

Mark Krock, Finance Director

Marc Pendley, Finance Manager

Valesa S.J. Wells, Finance Manager

Columbia

Stephen Carden, Assistant Finance Director

Thad Jablonski, Assistant City Manager/Finance Director

TGFOA 2021 Fall Conference

"Stronger Together"

WELCOME ATTENDEES...

Cookeville

Brenda Imel, Finance Director

Crockett County

Meghan Rayburn, Finance Director, Board of Education

Dandridge Water Management Facility

Lisa Alexander, CMFO/Utility Office Manager

Dover

Carla Anderson, City Clerk

Dresden

Carla Edwards, Finance Director

Dunlap

Norman Hatfield, City Recorder/Treasurer

Dyersburg

Steve Anderson, Treasurer

Elk River Public Utility District

Rachel McKelvey, Controller

England CPA, PLLC

Mark Johnson, Staff

Erin

M. Angela Neilson, City Recorder

Estill Springs

Tina Smith, City Recorder/Finance Officer

Ethridge

Julie Yokley, City Recorder

Fairview

Tom Daugherty, Finance Director

Fentress County

Tyler Arms, Finance Director

Bobbie Jo Kirby, Deputy Finance Director

Tonya Owens, Accounts Payable

Franklin

Jessica Davey, Revenue & Licensing Manager

Angelique Franzoni, Financial Analyst

DeAnn Kraft, Accounting Officer

Mike Lowe, Comptroller

Will McCarville, Fiscal Affairs Manager

Lori Pope, Financial Analyst

Angela Sparkman, Senior AP Specialist

Caleb Stoner, Financial Analyst

Dawn Wildrick, Financial Analyst

Margaret Wilson, Financial Manager

Franklin County

Andrea Smith, Finance Director

Frazier & Deeter CPAs & Advisors

Lindsey Ellis, CPA, Audit Senior Manager

Gatlinburg

Robert Holt, Finance Director

Goodlettsville

Charles Ballard, Purchasing Director

Julie High, CMFO, Assistant City Manager-Director of

Finance and Administration

Hamilton County

Lee Brouner, Administrator of Finance

Vonda Patrick, Assistant Administrator of Finance

Holly Wormsley, Senior Accountant

Hamilton County E-911 Emergency Communications

District

Jay Donnick, Director of Administration

Hariman

Charles Kerley, Treasurer, CFO

Harrogate

Debra England, CMFO

Hartsville/Trousdale County

Amy Thomas, CCFO, Executive Administrative Assistant

HaYovel, Inc.

Iris Haby, Senior Accountant

Horton Highway Utility District

Dawn Lovins, Office Manager

Huntland

Doug Porter, City Recorder

Jackson County

Freda Hammock, Finance Director, Board of Education

Jasper

Linda Mason, Human Resources

Jason Turner, Mayor

Paula Turney, CMFO, Recorder

"Stronger Together"

WELCOME ATTENDEES...

Jobe, Hastings & Associates

Jimmy Jobe, CPA, Partner

Drew Nickerson, CPA, Partner

Suzanne Vandiver, CPA, Audit Manager

Kidwell & Company

Larry Kidwell, President

Kingston

Michelle Kelley, Finance Director

Marsha Marshall, City Clerk/Accounts Payable

Knoxville

Jennifer Daye Graham, Financial Analyst

Boyce Evans, Deputy CFO

Stephanie Guptail, Financial Analyst

La Vergne

Bruce Richardson, City Administrator/City Recorder

Phillis Rogers, Director of Finance, Utility Billing and Tax

Tonya Williams, Finance Supervisor

Lakeland School System

Jessie Rosales, CMFO, Finance Director

Lawrence County

Patsy Lee, Office Manager, Highway Department

Kelly Odom, Grant Accountant

Teresa Purcell, Finance Director

Brandi Williams, Administrative Assistant

Lebanon

Phyllis Denney, Accountant

Sheri Featherston, Finance Officer

Stuart Lawson, Finance Commissioner

Sueann Smith, Accounting Manager

Lewis County Mayor

Johnny Clayton, COO

Lewisburg

Jack King, City Treasurer

Debbie Montgomery, Finance Assistant/Grant

Administrator

Donna Park, Treasurer

Local Government Corporation

Sondra Denton, Software Support Analyst

Loretto

Keith Smith, City Administrator

Loudon County

Tracy Blair, Budget Director

Julie Kleinschmidt, Assistant Budget Director

Madison County

Karen Bell, Finance Director

Michelle Sellers, Deputy Finance Director

Manchester

Bridget Anderson, Finance Director

Christy Barnard, Accountant

Marion County

Diane Beavers, Finance Director, Mayor's Office

Carol Newton, Director of Finance, Board of Education

Marshall County

Robin Bates, Director of Accounts and Budgets

Baleigh Whitson, Assistant Budget Director

McMinnville

Samantha Moore, Accounting Technician

Memphis

Yolanda Alexander, Deputy Comptroller Payroll

Michael Burose, Investment Manager

Mike Compton, Accountant

Shirley Ford, Chief Financial Officer

Crystal Givens, Manager

Cherrell Hawkins, Debt Analyst

Vickie Johnson, Administrator, Fire Department

Dywuana Morris, Comptroller

Forrest Norman, Payroll Coordinator

Andrea Perkins, Finance Manager

Jeryl Shumpert, Diversity/Contract Analyst, Police Dept.

Peggy Smith-Porter, Senior Budget Analyst, Finance

Valerie Snipes, Deputy Comptroller

Anita Taylor, Senior Financial Analyst

Andre Walker, Deputy Chief Financial Officer

Carol Ward, Debt Coordinator

Kametris Wyatt, Manager, Planning & Capital Programs

"Stronger Together"

WELCOME ATTENDEES...

Metro Nashville and Davidson County Government

Stephanie Belcher, Finance Officer 3, Metro Water Christina Binkley, Finance Officer III, Metro Water

Maria Caulder, Finance Manager

Donna Foster, Finance Manager

Loan Huynh, Finance Administrator

Jenneen Kaufman, Finance Deputy Director

Jennifer Pedginski, Finance Administrator

Alicia Viravouth, Finance Manager

Margaret Walker, Assistant Chief Accountant

Monroe County

Shelley Reynolds, Internal Auditor, Finance Department Gail Sensibaugh, Assistant Director of Finance

Monteagle

Debbie Taylor, CMFO, City Recorder

Montgomery County

Shannon Holt, Deputy Director, Accounts & Budgets Jeff Taylor, Director of Accounts & Budgets

Moody's Investors Service

Ryan Pratt, VP-Business Development

Morristown

Larry Clark, Asst City Administrator Michelle Woods, Accounting Manager

Mount Pleasant

Loretta Garner, Finance Director/City Recorder

Mt. Juliet

Dana Hire, Finance Director

Murfreesboro

Jennifer Brown, Finance Director

Amanda DeRosia, Accounting Manager

Lesley Jernigan, Accountant

Vicki Massey, Accounting Manager

Nathan Spiess, Assistant Finance Director

Doug Swann, Assistant Director - Finance &

Administration, Water Resources Department

Erin Tucker, Budget Director

Kimberly Wilkinson, CPA, Water Resources Department

New Hope

Celeste Rogers, City Recorder

New Tazewell

Linda Stilson, CMFO, City Recorder

NewGen Strategies and Solutions, LLC

Zak Wright, Senior Consultant

Nolensville

Christina Merle, Finance Director

Carey Smith, Finance Assistant

Norris / Norris Water Commission

Lydia Beckwith, City Recorder

Obion

Jana Fluty, City Recorder, CMFO

Pleasant View

Lisa Parker, City Recorder

Pulaski

Bob Dunnavant, Accountant, Gas and Water

Terry Harrison, City Administrator

Red Bank

John Alexander, Finance Director

Rhea County

Amy Fox, Financial Advisor, Department of Education

Kelley Morgan, Finance Director

William Watson,

Ridgetop

Kelly Rider, City Recorder

Roane County

Connie Cook, Director of Accounts and Budgets

Jennifer Suter, Benefits Coordinator

Jennifer Walker, Deputy Director of Accounts & Budgets

Ronald Woody, County Executive

Rocky Top

Kari Bates, City Recorder

Rogersville

Glenn Hutchens, City Recorder

Linda Winegar, Deputy Recorder

Rutherford County

Doug Bodary, Assistant Superintendent of Budget and

Finance, Board of Education

Teresa Jolly, Assistant Deputy Finance Director

Melanie Lanier, Staff Accountant, Board of Education

"Stronger Together"

WELCOME ATTENDEES...

Rutherford County (continued)

Lisa Nolen, Finance Director

Brian Runion, Accounting Manager, Board of Education

Mark Tucker, Deputy Finance Director

Sevierville

Lynn McClurg, Chief Financial Officer

Samantha Smeltzer, Accounting Manager

Lisa Taylor, Internal Control Coordinator

Shelby County

Richard Campbell, Budget Director, School System

Brenda Gipson, Finance Manager

Cynthia Hughes-Ward, Sr Budget Analyst, School System

Leslie Knighten, Director, School System

Shelbyville

Kay Parker, City Treasurer

Smith County

Stacy Brinkley, Accounts Payable

Sherry Davis, HR/Safety Director

Daisy Denton, Director of Accounts & Budgets

Amanda Dillard, Accounts Payable

Ginger Ramsey, Finance Department

Smyrna

Stephanie Donithan, Accounting Clerk

Rex Gaither, Assistant Town Manager

Donna Getner, Accounting Clerk

Sierra Lowry, Finance & Accounting Manager

Jeff Milstead, Financial Analyst

Robert Morrison, Accounting Clerk

Soddy-Daisy

Jason Richey, Accounts Payable / Payroll Clerk

Southwest Tennessee Development District

Kim Essary, Finance Director

Sparta

Tonya Tindle, City Recorder

Spring Hill

April Goad, City Recorder

Missy Stahl, CIP Director

Springfield

Lisa Crockett, Finance Director/City Recorder

Sweetwater

Jessica Morgan, Recorder

Tennessee Association of Utility Districts

Melanie Sain, Accounting Specialist

Tennessee Commission on Aging and Disability

Gayle Wilson, Director of Finance

Tennessee Ridge

Leslie Rucker, City Recorder

TGFOA

Sandi Allen, Executive Director

Tipton County

William Daugherty, Chief Financial Officer,

School System

TN Comptroller of the Treasury -

Local Government Audit

Jim Arnette, Director

Jeff Bailey, Legislative Audit Manager

Lisa Bellar, Senior Contract Audit Review Specialist

Bryan Burklin, Assistant Director

Marcee Burnett, Contract Audit Review Specialist

Jessica Cox, Senior Auditor

Jerry Durham, Assistant Director

Mark Fawver, Contract Audit Review Specialist

Sherrie Gill, Senior Auditor

Timothy Hardy, Senior Contract Audit Review Specialist

Teryn McNeal, Audit Manager

Sue Odom, Contract Audit Review Specialist

Matt Piland, Contract Audit Review Specialist

Sara Pope, Contract Audit Review Specialist

Steve Reeder, Audit Manager

Jean Suh, Contract Audit Review Manager

Mark Treece, Audit Manager

Lee Ann West, Audit Manager

Bethany Wilson, Contract Audit Review Specialist

Greg Worley, Audit Review Specialist

WELCOME ATTENDEES...

TN Comptroller of the Treasury – State Government Finance

Jacqueline Felland, Program Accountant

Tammy Fields, Specialist

Cindy Liddell, Program Accountant

Michael Mercer, Program Accountant

Sandi Thompson, State Government Finance Director

Alicia West, Program Accountant

TN Comptroller of the Treasury –

Local Government Finance

Lori Barnard, Financial Analyst

Ross Colona, Financial Analyst

Meghan Huffstutter, Financial Analyst

Betsy Knotts, Director

Steve Osborne, Financial Analyst

Ronald Queen, Financial Analyst

Sheila Reed, Assistant Director

Adam Tschida, Financial Analyst

William Wood, Financial Analyst

Tracy City

Roxanna Fults, CMFO, City Recorder

Truist Bank

Mary Parrish Coley, Senior Vice President

University of Tennessee – CTAS

Heather Duncan, County Government Consultant

Rachel Ellington, CCFO Consultant

Mike Galey, Consultant

Melisa Kelton, Consultant

Jacob Kennedy, Database Consultant

Kelley McNeal, CCFO Training Consultant

Wesley Robertson, Finance Consultant

Benjamin Rodgers, County Government Consultant

Kelsey Schweitzer, County Government Consultant

John Sutton, CCFO Program Manager

Kaley Walker, County Government Consultant

Kerry Watkins, Budget/Finance Consultant

University of Tennessee – MTAS

Brad Harris, Finance and Accounting Consultant
Eric Spencer, Finance and Accounting Consultant
Kay Stegall, Finance and Accounting Consultant
Tonya Travis, Finance and Accounting Consultant
Cassie Wheeler, Finance and Accounting Consultant

Vonore

Sabrena Norris, City Recorder

Washington County

Mitch Meredith, Director of Finance and Administration

White County

Chad Marcum, Director of Finance

White House Utility District

Marylou Piper, Chief Financial Officer

White Pine

Alyson P. Susong, Recorder/Judge

William Watson, CPA, CMFO

Williamson County

Rachel Farmer, Assistant Superintendent of Finance, School System

Nena Graham, Director of Accounts and Budgets Janice Parker, Federal Projects Accountant, School System

Phoebe Reilly, Assistant Budget Director Vickie Robbins, Executive Director of Finance, School System

Amanda Shappard, Accountant II

Julie Westall, General Ledger Accountant, School

System

Wilson County

Joe Goode, Assistant Deputy Finance Director Labraunya Horton, Deputy Finance Director Aaron Maynard, Director of Finance

Winchester

Jayna Maxwell, Revenue/ Expense Clerk

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Wendy Burch, Director of Business Development wendy.burch@crosslinpc.com 615-320-5500 https://crosslinpc.com/

Booth 2 - Platinum Sponsor

Crosslin offers the following: audit and assurance, tax, state and local tax, accounting and IT forensics, accounting and business solutions, religious organization services, healthcare consulting, cybersecurity and consulting services, managed IT, managed security, valuation services, and litigation support.

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Lauren Lowe, Managing Director lowel@pfm.com 901-682-8356 www.pfm.com

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Issuing debt requires careful analysis and expertly delivered advice. We help our clients access capital for their projects through multiple tools including municipal bonds, bank loans, state and federal loan programs, public-private partnerships and options which may not require borrowing such as grants or pay-as-you-go sources.

GOLD SPONSORS

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John Werner, Vice President john.werner@cumberlandsecurities.com 865-269-7406 www.cumberlandsecurities.com

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For 90 years, Cumberland Securities has provided across all of Tennessee innovative and cutting-edge strategies in public finance for cities, counties, utilities, and other entities by offering sound and effective advice in the municipal debt market. As a municipal advisor, we are registered with the SEC and the MSRB.

First Horizon Bank

Pete Stringer, Senior Vice President wastringer@firsthorizon.com 615-734-6516 firsthorizonbank.com

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First Horizon is the largest full service financial institution headquartered in the State of Tennessee. The Bank provides a full range of treasury management products and services as well taxable and tax-exempt credit facilities.

PNC Bank

Abbey Moncada, Client & Community Relations Specialist abbey.moncada@pnc.com 615-679-3810 www.pnc.com/en/corporate-andinstitutional/capital-markets/publicfinance.html PNC's Public Finance group is committed to serving the financial needs of public sector entities of all types and sizes, from state and local governments, school districts and transportation authorities to institutions of higher education and nonprofit organizations.

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Booth 4 - Gold Sponsor

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Stephens, Inc.

Johna Starcher, Public Finance Assistant jstarcher@stephens.com 615-838-3296 www.stephens.com

Booth 8 - Gold Sponsor

Stephens regularly serves as municipal advisor on bond issues throughout Tennessee including education and other purposes - totaling more than \$9 billion since 2000. We help public officials navigate the borrowing purposes and support their capital needs by identifying reliable, low-cost funding sources. As a full-service firm, Stephens also offers investment banking, research, wealth management, and insurance brokerage capabilities.

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Billy Robinson, Partner brobinson@becpas.com 276-669-6171 becpas.com

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At Brown Edwards, our professionals provide 5 star service to ensure that your organization flourishes and prospers. What we offer is peace of mind. Peace of mind that comes from working with a strong, knowledgeable accounting firm. From traditional assurance and tax services to the latest in professional business advisory and consulting services.

Five Points Benefits Solutions, LLC

Leslie Keathley, Benefits Coordinator conferences@mybenefitschannel.com 731-780-6700 https://www.fivepointsbenefits.com/

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"Five Points is your one-stop source for Employee Benefits and Employee Life Cycle (ELC) consulting. We are a trusted regional insurance brokerage, offering schools and governments technology-backed solutions that enhance management of employee benefits and the entire employee life cycle."

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Daniele Plachter, Marketing Coordinator dplachter@mjcpa.com 678-742-6777 www.mjcpa.com

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Mauldin & Jenkins, LLC believes that by working together with our clients, we can accomplish anything! Whether we are providing high-quality tax, assurance, or advisory services that help each client achieve their goals and measure their results or providing cutting-edge insights and techniques to help them grow and thrive in an ever-increasing, challenging, and competitive economic landscape, we can make a difference!

Regions Bank

Elizabeth Lance elizabeth.lance@regions.com 615-770-4362 www.regions.com

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Regions provides trustee, paying agency and banking services to municipal and corporate clients. Additionally, we have an escrow specialty service to service an independent third party, holding funds and/or securities until performance or commitment is completed.

Tennessee Municipal Bond Fund

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U. S. Bank offers a variety of banking services including a full menu of banking and treasury management services to all political subdivisions through our Government Banking Division. We also offer Trustee, Paying Agent and Escrow services through our Global Corporate Trust and Custody group.

USI

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USI is one of the largest insurance brokerage and consulting firms in the world, delivering property and casualty, employee benefits, personal risk, program, and retirement solutions. Our clients include public sector entities, large risk management clients, middle market companies, smaller firms, and individuals.

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Anna Carr, Managing Director anna.carr@bassberry.com 615-438-5023 https://www.bassberry.com/

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Bass, Berry & Sims public finance attorneys serve as bond counsel for cities, counties, districts, and authorities in every part of Tennessee. Representing approximately two-thirds of the top 50 Tennessee cities by population, including four of the top five largest cities, our clients have financed the entire range of governmental facilities.

CAN-AM Technologies - TELLER

Scott Molenburg, Senior Account Executive scott.molenburg@canamtechnologies.com 850-728-1023 www.goteller.com

Booth 31 - Bronze Sponsor

Cashiering solutions providing in-person payment collection and management to online payments and reporting, Teller's easy-to-use configurable software suite saves time, increases productivity, and reduces costs. Teller provides rich API and Plugin capabilities for seamless, real-time integrations with multiple software applications across your various municipal departments.

Clay and Land

Stan Addison, Employee Benefits sbell@clayandland.com 423-718-0797 www.clayandland.com

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Employee benefits packages for employers with 2-500 employees.

Fifth Third Bank

Ross Florey, Senior Relationship Manager, SVP ross.florey@53.com 615-687-3140 www.53.com

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We provide government and institutional banking services including debt issuance, treasury and card services, deposit and investment accounts, financial risk management, foreign exchange, equipment and IT financing, custodial services, and other advisory services.

HHM CPAs

Alicia Juhl, Manager ajuhl@hhmcpas.com 423-364-3175 hhmcpas.com

Booth 10 - Bronze Sponsor

As local governments look to reduce costs while continuing public service, HHM CPAs works with local governments to strengthen compliance, improve profitability, and reduce risk. Our team is experienced in Government Auditing Standards, the Single Audit Act in conjunction with Uniform Guidance, and received the "Certificate for Excellence in Financial Reporting" to exceed the Government Auditing Standards.

J.P. Morgan

Daniel Lally, Vice President dan.lally@jpmorgan.com 615-514-7977 www.jpmorgan.com/commercialbanking/industries/government

Booth 20 - Bronze Sponsor

Bringing innovative financial solutions and a dedicated government banking team to help you serve your community.

LOCAL GOVERNMENT CORPORATION

Stacy Hardy, Marketing Manager marketing@localgovcorp.com 800-381-4540 localgovcorp.com

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Local Government Corporation, headquartered in Columbia, Tennessee, was established in 1977 as a private, not-for-profit corporation chartered to provide computer services to local government entities. LGC prides itself in providing a total technical solution, including all software, hardware, installation, training support, website design, and network maintenance for its customers.

MG CPA Group

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Audit services, accounting and controllership services, compliance exams for occupancy tax

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Nexbillpay is a complete payment and notification platform designed to address the unique business needs of utilities while at the same time offering security, flexibility, and value. Our integrated platform taps into any billing solution by offering a customer portal, complete with account verification, usage/billing presentment, payment storage, notification options, and built-in eBilling.

Public Entity Partners

Callie Westerfield, Director of Member Services cwesterfield@pepartners.org 615-371-6022 pepartners.org

Booth 25 - Bronze Sponsor

Tennessee's leader in specialized insurance and risk management services for local governmental entities.

RetireReadyTN

Brooke Cantrell, Client Service Manager – Empower Retirement brooke.cantrell@empower-retirement.com 615-564-7027 https://retirereadytn.gov

Booth 30 - Bronze Sponsor

Tennessee's Retirement Program TCRS, 401(k), and 457(b) plans sponsored by the Tennessee State Treasury Department and available for local government participation.

Synovus Bank Government Solutions

LeeAnn Kirwin, Director Government Solutions leeannkirwin@synovus.com 239-552-1879 www.synovus.com

Booth 15 - Bronze Sponsor

Synovus Bank is a full service bank with multiple locations throughout Tennessee, Georgia, Alabama, South Carolina and Florida. Our **Government Solutions Group** is a dedicated team of seasoned government bankers who can provide specialized depository products, purchasing cards, merchant services and direct placement loans for all types of Governmental Entities.

Tyler Technologies, Inc.

Katie Caton, Trade Show Coordinator katie.caton@tylertech.com 207-518-4745 https://www.tylertech.com/

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Tyler's fully transparent, scalable financial management applications easily integrate important financial data and streamline processes throughout your organization. We provide real-time insight and improve operational efficiencies to reduce overall financial costs. Improving your ability to make strategic decisions and comply with local, state, and federal requirements. Make it easier with Tyler.

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Booth 28 - Bronze Sponsor

Employee benefits

UT-County Technical Assistance Service

Wesley Robertson, Consultant wesley.robertson@tennessee.edu 615-532-3555 www.ctas.tennessee.edu

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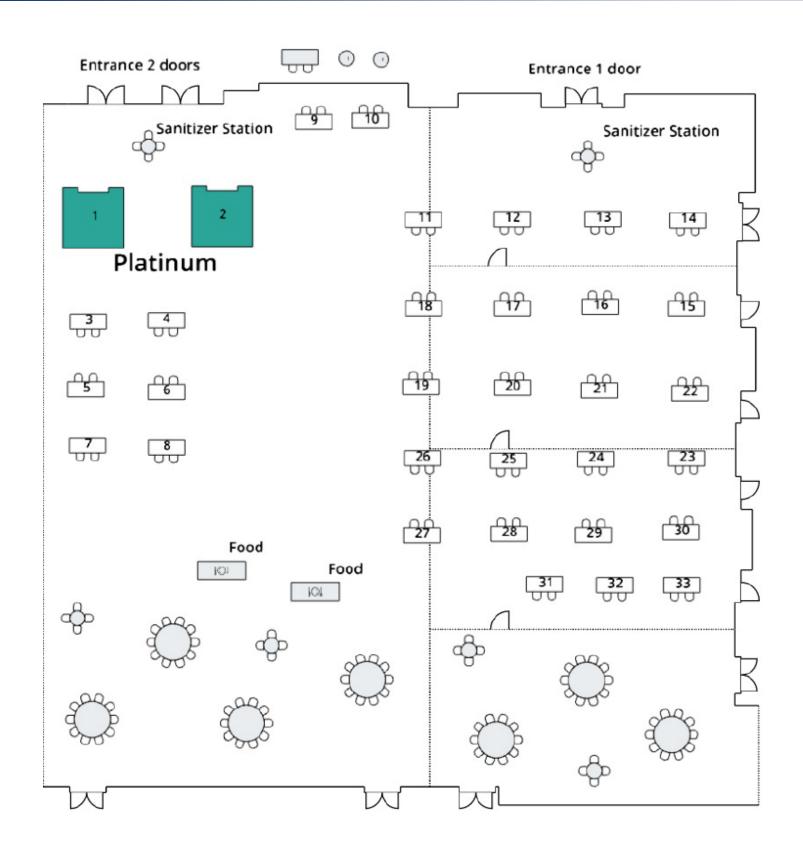
County government technical assistance.

UT-Municipal Technical Advisory Service

Brad Harris, Finance & Accounting Consultant brad.harris@tennessee.edu 423-718-0797 www.mtas.tennessee.edu

Booth 21 - Bronze Sponsor

Provide advisory service to incorporated Tennessee cities and towns.



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J. P. Morgan	20
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Mauldin & Jenkins	19
MG CPA Group	13
Nexbillpay	29
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Thursday-Friday, March 3-4, 2022 The Venue at Lenoir City



Lodging Close to the Venue Conference Center



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Future Fall Conferences: 9/22-9/23-2022 and 9/27-9/28/2023