## Comptroller Utility Regulation

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Local Government Finance



## Roadmap

- 1. What are the utility boards?
- 2. What types of Board cases are there?
- 3. WWFB Cases
- 4. UMRB Cases
- 5. Utility Annual Information Report
- 6. A Note on Training
- 7. Water Loss



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## Water and Wastewater Financing Board

- "(a)(1) A water and wastewater financing board is established in the office of the comptroller of the treasury to determine and ensure the financial integrity of certain water systems and wastewater facilities.
- (2) The board is charged with the responsibility of furthering the legislative objective of *self-supporting water systems* and wastewater facilities in this state and shall be deemed to be acting for the public welfare..."

Tenn. Code Ann. § 68-221-1008(a)(1)-(2) (emphasis added)



#### WWFB Jurisdiction

The following entities are under the jurisdiction of the Board:

- 1. any county, metropolitan government, or incorporated town or city empowered to provide water or wastewater services; and
- 2. Any treatment authority, created pursuant to part 6 or part 13 of this chapter, or by any public or private act of the general assembly, that operates a water or wastewater facility.

Tenn. Code Ann. § 68-221-1008(i)-(j)



## Utility Management Review Board

There is hereby created in the office of comptroller of the treasury a utility management review board for the purpose of advising utility district boards of commissioners in the area of utility management. The utility management review board created by this section is vested with authority over all utility districts established pursuant to this chapter or by any public or private act.

Tenn. Code Ann. § 7-82-701(a)



#### **UMRB** Jurisdiction

- Jurisdiction over utility districts
  - Sewer
  - Water
  - Natural Gas
- No jurisdiction over municipal or county utility systems
- Authority to hear certain types of customer complaints



# Do the Boards treat their entities differently?

The law prescribes different powers to the Boards.

In practice, the utilities are looked at under the same lens.

Except for Customer Complaints with the UMRB.



#### Financial Distress Partial Definition

- 2 Years of a Negative Statutory Change in Net Position
- Audited Statement of Change in Net Position (Income Statement)
- GAAP Change in Net Position minus:
  - Grants
  - Capital Contributions
- Transfers In
  Tennessee Comptroller of the Treasury



#### Financial Distress Process

- 1. Referral
- 2. Questionnaire
- 3. Order
- 4. Implementation of the Order
- 5. Update Cycle



#### WWFB Jurisdiction

Jurisdiction 284 Total Utilities

**Current Board Cases** 91 Total Cases

249 Municipal Systems

89 Financial Distress

12 Metropolitan/County Systems 2 Investigations

14 Authorities

9 Joint Ventures



#### **WWFB** Financial Distress

89 Financial Distress Cases
31% of WWFB Utilities are Financially Distressed

- 6 Questionnaires Outstanding
- 6 Questionnaires Received
- 27 Orders Outstanding
- 50 Update Cycle Entities

TENNESSEE COMPTROLLER OF THE TREASURY

#### **UMRB** Jurisdiction

Jurisdiction
172 Utility Districts

Current Board Cases
22 Total Cases

20 Financial Distress

2 Investigation





#### **UMRB** Financial Distress

20 Financial Distress Cases
12% of UMRB Utilities are Financially Distressed

- 3 Questionnaires Outstanding
- 6 Questionnaires Received
- 18 Update Cycle Entities



#### **Combined Cases**

109 Financial Distress Cases

WWFB: 62% of all Utilities, 82% of all Financial Distress Cases

UMRB: 38% of all Utilities, 18% of all Financial Distress Cases

Why the discrepancy?



## My Utility Has Been Referred, Now What?

- Online Questionnaire
- Order Typically Contains:
  - Rate Study
    - Justification for Inside and Outside Rates
  - Evaluation and Modification of Policies
    - Debt Management
    - Capitalization
    - Purchasing
    - Leak Adjustment



## My Utility Has Been Referred, Now What?

- Implement the Recommendations
- Update Cycle
  - Biannual Updates through an Online Form
- Release
  - 2 Years of positive change in net position
  - Most recent audit has been filed
  - Compliance with all board directives



#### Other Board Cases

- Investigations
- Annual Information Report
- Training
- Cyber Security
- Tap Quote Breakdown Complaints
- Water Loss



## **Board Investigations**

- Comptroller Investigation, Board Investigation
- The Boards have the ability to open investigations into the technical, managerial, and financial capacity of a utility.
- Can order corrective actions to rectify certain situations.



- Office Location: Physical Location
- Current Fiscal Year End Date: This cannot be changed.
- Has the utility filed its most recent budget within 15 days of adoption?
- Has the utility filed its most recent audit within 6 months of the Fiscal Year End?

Contact Information: One Point of Contact

Utility Website

- Utility Service
  - Water?
  - Sewer?
  - Gas?



When was your most recent rate study?

• Which county has the most customers?

Which counties do you serve?



- Does this utility offer Water Service?
- How much water did the utility purchase or produce in millions of gallons during the most recent fiscal year in which data is available?

• How much water did the utility sell in millions of gallons during the most recent fiscal year in which data is available?

• What were the net water sales?

- What were total operating expenses including depreciation?
- Billed amount for 1,000 gallons?
- Billed amount for 3,000 gallons?
- Billed amount for 5,000 gallons?



- Active Water Customer Count?
- Does this utility purchase more than 50% of the water it sells?
- Is there a contract for the purchase of this water?
- If yes, upload a copy of the contract.
- Describe the infrastructure connections to other utilities.



- Does this utility offer Wastewater Service?
  - How many customers?
- Does this utility offer Gas Service?
  - How many customers?
- How is this utility governed?
  - Is the governing body in compliance with the training laws?



## What types of referrals from the AIR?

• Referral for not filling out the AIR.

• Referral for Training Compliance.

Water Loss Referral



## Training

- Applies to members of the governing body that "supervises, operates, or controls" the utility
- The Comptroller's Office offers up to 18 hours of online training for members of the governing body of a utility.
- Must receive 12 hours within first year of election or appointment, then 12 hours for each 3-year period after the initial training period
- 3-year period starts on January 1 of the year after initial training is received
- We can approve internal trainings.



#### Water Loss

• Non-Revenue Water of more than 40%

• Water Produced - Water Sold = Non-Revenue Water

÷ Water Produced = Water Loss %

What about validity score?



#### Water Loss Referral, What Happens?

- Notice from our Office
  - Engage a 3<sup>rd</sup> party to complete the most recent AWWA water loss tool.
- The results from the AWWA tool are brought in front of the Board:
  - If it is determined there is a water loss issue, and there is no plan to correct the water loss problem, then further action will be taken.
  - If it is determined there is not a true water loss issue, no action will be taken.
  - If it is determined there is a water loss issue, but there is a plan in place, then the entity will be placed on the update cycle.

#### Mitigating Managerial Risks

Follow Policies and Ordinances

- Ordinance: 5% Late Fee
  - 10% Late Fee charged
- Ordinance: Accept Payments until 4:30 PM
  - Scraped Paint Off Doors
  - Sharpie "4:00 PM"
- "We don't really follow our policies."



#### 3 Keys for Budgets

Templates Available on Comptroller Website

1. Mimic your Audit Income Statement

- 2. Budget for Depreciation
- 3. Do not budget for a loss with no plan to rectify the situation.



| Budget Inputs                         | Actual from Most | Estimated Actual for | Projected Budget | Operating Income (Loss)                                   | s -  | \$ - | \$ - |
|---------------------------------------|------------------|----------------------|------------------|---|------|------|------|
| Operating Revenues (by source)        | Recent Audit     | Last Fiscal Year     |                  | Operating Income (Loss)                                   | -    | -    | -    |
| Utility Sales                         |                  |                      |                  | Debt Service  |      |      |      |
| Tap Fees                              |                  |                      |                  | Principal Payment   |      |      |      |
| Reconnect Fees                        |                  |                      |                  | Interest Expense  |      |      |      |
| Penalties                             |                  |                      |                  | <u> </u>  |      |      |      |
| Operating Grants                      |                  |                      |                  | Nonoperating Revenues                                     |      |      |      |
| Other Operating Revenue               |                  |                      |                  | Interest Income   |      |      |      |
| Miscellaneous                         |                  |                      |                  | Other Nonoperating Income                                 |      |      |      |
| Total Operating Revenues              | \$ -             | \$ -                 | s -              |   |      |      |      |
| Total Operating Revenues              |                  |                      | •                | Nonoperating Expenses                                     |      |      |      |
| Operating Expenses (by type)          |                  |                      |                  | Capital Purchases   |      |      |      |
| Wages                                 |                  |                      |                  | Other Nonoperating Expense                                |      |      |      |
| FICA                                  |                  |                      |                  |   |      |      |      |
| Pension Expense                       |                  |                      |                  | Capital Contributions                                     |      |      |      |
| Electricity                           |                  |                      |                  | Capital Contributions - Tap Fees in Excess of Cost        |      |      |      |
| Materials and Supplies                |                  |                      |                  | Capital Contributions - Grants                            |      |      |      |
| Chemicals                             |                  |                      |                  | Capital Contributions - Other                             |      |      |      |
| Professional Fees (Legal, Accounting) |                  |                      |                  | Transfers In - from Other Funds                           |      |      |      |
| Training                              |                  |                      |                  | Transfers Out - to Other Funds (Payments in Lieu of Taxes | •    |      |      |
| Insurance - Property                  |                  |                      |                  | Total Capital Contributions and Transfers                 | \$ - | \$ - | \$ - |
| Insurance - Health                    |                  |                      |                  |   |      |      |      |
| Travel                                |                  |                      |                  | Beginning Net Position                                    |      |      |      |
| Contract Labor                        |                  |                      |                  |   |      |      |      |
| System Repair and Maintenance         |                  |                      |                  |   |      |      |      |
| Telephone and Internet                |                  |                      |                  |   |      |      |      |
| Fuel and Vehicle Maintenance          |                  |                      |                  |   |      |      |      |
| Other Operating Expenses              |                  |                      |                  | 1   |      |      |      |
| Depreciation                          |                  |                      |                  |   |      |      |      |
| Total Operating Expenses              | \$ -             | \$ -                 | \$ -             |   |      |      |      |

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## Depreciation



|  | BUSINESS T        | YPE ACTIVITIES - EN | ITERPRISE FUNDS   | CASH FLOWS FROM CAPITAL AND RELATED                         |    |           |
|--|-------------------|---------------------|-------------------|---|----|-----------|
|  | WATER AND NATURAL |                     |                   | FINANCING ACTIVITIES  |    |           |
|  | SEWER             | GAS                 | TOTALS            | Acquisition/disposals of fixed assets                       |    | (319,174) |
| ASSETS   |                   |                     |                   | Gain on sale of capital assets                              |    | -         |
| Current Assets                                     |                   |                     |                   | Grant proceeds  |    | 82,345    |
| Cash and cash equivalents                          | \$ 2,246,277      | \$ 2,369,278        | \$ 4,615,555      | Receipts(Payments) on Advance from(to) other funds          |    | (55,666)  |
| Investments  | 141,858           | 613,132             | 754,990           | Interest paid on journey with the                           |    | (66,064)  |
| Accounts receivable, net of allowance              | 74,718            | -                   | 74,718            | NET CACH PROVIDED BY (LICED FOR) CARITAL AND BELATED        |    | (00,00.)  |
| Other receivables                                  | 134               | 4,586               | 4,720             | FINANCING ACTIVITIES  |    | (430,375) |
| Grant receivables                                  | 36,974            | 148,501             | 185,475           |   |    | (430,373) |
| Inventory Current portion of advance to other fund | 80,616            | 65,722<br>96,557    | 146,338<br>96,557 |   |    |           |
| Gas storage inventory                              | -                 | 55,156              | 55,156            | CASH FLOWS FROM INVESTING ACTIVITIES                        |    |           |
| Gas storage inventory                              |                   |                     |                   | - Fulchase/maturity of investments                          |    | (1,751)   |
| Total Current Assets                               | 2,580,577         | 3,352,932           | 5,933,509         | _ Interest earned   |    | 5,489     |
|  |                   |                     |                   | NET CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES        |    | 3,738     |
| Restricted Assets                                  |                   |                     |                   | · · · · · ·   |    |           |
| Cash and cash equivalents                          | 769,718           |                     | 769,718           | - NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS      |    | 364,883   |
|  |                   |                     |                   |   |    | 00.,000   |
| Property, Plant and Equipment                      | 005.000           | 50.040              | 004.070           | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR              |    | 2 651 112 |
| Buildings and improvements                         | 325,829           | 59,049              | 384,878           |   |    | 2,651,112 |
| Equipment  | 982,038           | 747,304             | 1,729,342         |   |    |           |
| Plant  | 23,956,291        | 3,886,595           | 27,842,886        | OAGII AID GAGII EQGIVALLIVIO AI LIVO GI ILAN                | \$ | 3,015,995 |
| Total Property Plant and Equipment                 | 89,764            | 750<br>4,693,698    | 90,514            |   |    |           |
| Total Property, Plant and Equipment                | 25,353,922        | 4,093,096           | 30,047,620        |   |    |           |
| Construction in progress                           | 83,038            | -                   | 83,038            | RECONCILIATION OF INCOME FROM OPERATIONS TO NET             |    |           |
| Less accumulated depreciation                      | (10.740.557)      | (2.0E7.410)         | (42.706.067)      |   |    |           |
| Less accumulated depreciation                      | (10,749,557)      | (2,957,410)         | (13,706,967)      |   | \$ | 145 667   |
| Net Property, Plant and Equipment                  | 14,687,403        | 1,736,288           | 16,423,691        | Income (loss) from operating activities                     | Ф  | 145,667   |
| Hot i Toperty, I failt and Equipment               | 14,007,400        | 1,700,200           | 10,723,031        | Adjustments to reconcile income from operations to net cash |    |           |
| The second second                                  |                   |                     |                   | Depreciation and amortization                               |    | 643,830   |
|  |                   |                     |                   | Changes in Assets and Liabilities:                          |    |           |





#### Why is Depreciation Important?

Rate Breakdown - No Depreciation

✓ Recurring \$1,500,000

✓ Interest Expense \$66,000

✓ Capital Purchases \$6,000,000

Total Cost: \$7,566,000

Customers: 3,753

Revenue Requirement \$167/month

Rate Breakdown - With Depreciation

✓ Recurring \$1,500,000

✓ Interest Expense \$66,000

\$650,000

Total Cost: \$2,216,000

Customers: 3,753

✓ Depreciation

Revenue Requirement \$50/month



|  | WATER AND    |  |           |
|--|--------------|--|-----------|
|  | SEWER        | OPERATING EXPENSES                                     |           |
| ASSETS                                   |              | Gas purchases  | -         |
| Current Assets                           |              | Personnel services                                     | 644,026   |
| Cash and cash equivalents                | \$ 2,246,277 | Contracted services                                    | 224,195   |
| Investments                              | 141,858      | Other administrative                                   | 116,171   |
| Accounts receivable, net of allowance    | 74,718       | Utilities  | 219,173   |
| Other receivables                        | 134          | Materials and supplies                                 | 69,066    |
| Grant receivables                        | 36,974       | Repairs and maintenance                                | 146,829   |
| Inventory                                | 80,616       | Depreciation and amortization                          | 643,830   |
| Current portion of advance to other fund | -            | Total Operating Expenses                               | 2,063,290 |
| Gas storage inventory                    |              |  |           |
| Total Current Assets                     | 2,580,577    | Operating Income                                       | 145,667   |
| Restricted Assets                        |              | NONOPERATING REVENUES (EXPENSES)                       |           |
| Cash and cash equivalents                | 769,718      | Interest income  | 5,489     |
| Cash and Cash equivalents                | 709,710      | Interest expense                                       | (66,063)  |
| Property, Plant and Equipment            |              | Total Nonoperating Revenues                            | (00,000)  |
| Buildings and improvements               | 325,829      | (Expenses)   | (60,574)  |
| Equipment                                | 982,038      | (Exponed)  | (00,014)  |
| Plant                                    | 23,956,291   |  |           |
| Land                                     |              | NET INCOME BEFORE TRANSFERS AND CAPITAL CONTRIBUTIONS  | 85,093    |
| Total Property, Plant and Equipment      | 25,353,922   | NET INCOME BEFORE TRAINEREN AND CALITIZE CONTRIBUTIONS | 00,000    |
|  |              | TRANSFERS AND CAPITAL CONTRIBUTIONS                    |           |
| Construction in progress                 | 83,038       | Transfer out   | (21,133)  |
| Less accumulated depreciation            | (10,749,557) | Capital contributions                                  | 391,008   |
| 2000 documulated doprociation            | (10,110,001) | Capital contributions                                  | 331,000   |
| Net Property, Plant and Equipment        | 14,687,403   | Total Transfers and Capital Contributions              | 369,875   |
| Other Assets                             |              | CHANGE IN NET POSITION                                 | 454,968   |
| Advance to other funds                   | -            |  |           |
|  |              |  |           |
| Total Assets                             | 18,037,698   |  |           |
|  |              |  |           |
|  |              |  |           |

#### The Boards In Practice

- Rate Structures
- Enforcement Proceedings
- Subpoenas
- Board Investigations
- Annual Information Report
- New System Approval
- Training
- Customer Complaints- UMRB Only



#### Summary

- WWFB and UMRB
- Utility Districts often perform better financially, but receive the same general, practical oversight.
- Board Cases and Referrals
- Annual Information Report
- Training
- Water Loss, sell at least 60% of the water that you purchase or produce.

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